

public entity

COUNTY GOVERNMENT

For more information contact your Conner Strong & Buckelew representative at 1-877-861-3220.

THE ISSUE

A large county government was experiencing extraordinary costs related to providing necessary medical care to inmates. In this case, the County was paying an administrator to handle the on-site infirmary as well as a fee to provide access to a network of providers when an inmate required treatment from an area doctor or at a local hospital. However, for the doctor and hospital care, the County was receiving minimal provider discounts and was therefore paying top dollar for such care.

OUR RESPONSE

Conner Strong & Buckelew suggested that the County integrate the network used by their employees. The insurance carrier's network offered more steeply discounted costs. Furthermore, the carrier's network easily meshed with the current inmate medical plan administrator's system. Under the new arrangement, the County now pays the insurance carrier a small fee to access their network.

THE RESULT

The County saved over \$200,000 using the new network. In this instance, Conner Strong & Buckelew simply leveraged its knowledge of medical care delivery and integrated the insurance carrier's network in a way that yielded a substantial annual savings to the client.

