

# Employee benefits firms

**As Seen in Philadelphia Business Journal, October 16-22, 2009**

Ranked by number of local benefit consulting professionals

'09 Rank	Name Address	Consulting professionals: local/total	Employees: local/total	Offices: local/total	Sample of benefit consulting specialties	Local executive(s)/ title
1	<b>Towers Perrin</b> 1500 Market St. Philadelphia, PA 19102	348 3,221	1,025 6,234	1 71	Actuarial and retirement consulting, executive compensation, health and welfare consulting, talent management	Tammy Mattson managing principal
2	<b>Mercer</b> 1717 Arch St. Philadelphia, PA 19103	170 17,000	170 17,000	1 41	Global provider of consulting, outsourcing and investment services	Brian Bark world wide partner
3	<b>Gallagher Benefit Services</b> 4 Radnor Corporate Center, Suite 510 Radnor, PA 19010	128 980	227 1,450	7 75	Employee benefits consulting/brokerage, healthcare informatics, plan auditing, retirement plan consulting, HR	Thomas Belmont Jr. area President Kent Lonsdale, EVP Mid-Atlantic region
4	<b>Trion</b> 2300 Renaissance Blvd. King of Prussia, PA 19406	124 166	280 327	3 9	WND	Edmund F. Garno principal
5	<b>Benefit Consultants Group</b> 600 Delran Parkway, Suite B Delran, NJ 08075	96 N/A	96 N/A	WND WND	WND	Beau Adams, EVP business development
6	<b>Aon Consulting</b> 555 E. Lancaster Ave., Suite 300 Radnor, PA 19087	82 4,600	107 6,100	1 110	Health and benefits, retirement, human capital, employee benefits outsourcing, corporate transactions, global benefits	Brian L. Clapp senior vice president
7	<b>Kistler Tiffany Benefits</b> 400 Berwyn Park, Suite 200 Berwyn, PA 19312	75 94	150 160	3 8	Cost benefit expertise, HR services, benefit technology solutions, wellness and advocacy programs	William O. Daggett Jr. CEO
8	<b>Brown &amp; Brown Consulting</b> 2005 Market St. Philadelphia, PA 19103	62 5,200	62 6,000	1 200	Full-service employee benefits, retirement and whole sale brokerage firm	Robert G. Cola president
9	<b>Charon Planning Corp.</b> 2600 Kelly Road Warrington, PA 18976	61 62	69 67	2 3	Plan design/management, financial monitoring and management, strategic planning, benefits administration consulting	Christopher J. Gavigan managing director
10	<b>Conner Strong Companies, Inc.</b> 401 Route 73 North, P.O. Box 989 Marlton, NJ 08053	60 60	203 281	2 7	Health and welfare strategic consulting, program management, underwriting and data management, communications	Joseph DiBella executive vice president
11	<b>PricewaterhouseCoopers</b> 2001 Market St., Suite 1700 Philadelphia, PA 19103	50 6,400	1,250 157,000	1 771	Reward and compensation, health and welfare, retirement, benefits and actuarial, HR benchmarking and benefits, talent management	Theodore M. Volz HRS market leader
TIE	<b>The Savitz Organization Inc.</b> 1845 Walnut St. Philadelphia, PA 19103	50 55	85 90	1 3	Retirement, group benefits, compliance	Edward T. Bishop principal
13	<b>Buck Consultants, an ACS Co.</b> 200 Berwyn Park Berwyn, PA 19312	35 1,850	35 1,850	1 43	Comprehensive benefit and compensation consulting, including brokerage, HR technology, administration, vendor management	Gordon St. John managing director
14	<b>Willis</b> 100 Matsonford Rd., Bldg. 5, Suite 200 Radnor, PA 19087	34 1,100	200 16,000	4 300	Strategic development, account management and consulting, financial reporting and analytics, wellness and consumer tools	Lauri Mitchell SVP, employee benefits practice leader
15	<b>M.F. Irvine Corporate Solutions</b> 21 E. 5th Ave. Conshohocken, PA 19428	30 30	60 60	2 2	Full-service employee benefit consulting and benefits administration firm	Michael F. Irvine CEO
TIE	<b>Model Consulting Inc.</b> 3160 Tremont Ave. Trevose, PA 19053	30 30	30 30	2 2	Total risk management approach that controls costs, encourages consumerism, steers appropriate behavior	Neil J. Model president
17	<b>Creative Benefits, Inc.</b> 16 Campus Blvd., Suite 125 Newtown Square, PA 19073	28 31	36 39	1 2	Specializing in the design and full-service administration of employee benefit programs	Ruth A. Graham president
18	<b>CBIZ Benefits &amp; Insurance Services Inc.</b> 401 Plymouth Road Plymouth Meeting, PA 19462	25 1,100	66 6,000	1 140	Insurance, benefits, payroll, human capital, retirement plans and accounting	Marc Zanger president
TIE	<b>Tegler McHenry &amp; Associates Inc.</b> 161 West Chester Pike, Suite 104 West Chester, PA 19380	25 50	25 25	1 1	Employee benefits consulting and plan management services	Albert W. Tegler Jr. president
20	<b>Brokerage Concepts Inc.</b> 1021 W. 8th Ave. King of Prussia, PA 19406	20 24	250 254	3 7	Group medical, dental, life, vision, individual life	Bobby Ahrens EVP operations
21	<b>Tycor Benefit Administrators Inc.</b> 850 Cassatt Road, Suite 310 Berwyn, PA 19312	14 14	14 14	1 1	Group and individual medical, dental, life, disability, retirement and executive benefits	Jonathan S. Corle president
22	<b>Millennium Administrators Inc.</b> 900 Ashbourne Way, Suite B Schwenksville, PA 19473	8 6	8 10	2 2	Specializing in employee health benefits and stand alone pharmacy benefit plan designs	Sara B. Picard president
23	<b>Crawford Advisors</b> 555 E. Lancaster Ave. Radnor, PA 19087	7 53	7 53	1 2	WND	John A. Cellucci managing director
24	<b>eXude Benefits Group Inc.</b> 2218 Race St. Philadelphia, PA 19103	7 7	7 24	1 1	Health and wellness programs and retirement plans	Marcos Lopez president/CEO
25	<b>Benefit Strategies Inc.</b> 122 Ebelhare Road, # B-3 Pottstown, PA 19465	3 3	3 3	1 1	Full suite of employee benefit programs including HSA and HRA plans	Coletta Robinson president