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**Conner Strong & Buckelew Names Franz Wagner Senior Vice President,
Major Accounts, Senior Account Executive**

MARLTON, NJ, (August 15, 2011) – Conner Strong & Buckelew, a leading insurance, risk management and employee benefits brokerage and consulting firm, today announced that Franz Wagner has been named Senior Vice President, Major Accounts, Senior Account Executive.

Wagner brings more than 25 years of professional experience to Conner Strong & Buckelew. Serving as Senior Account Executive, his primary responsibility will be to direct account services for large and strategic business relationships of Conner Strong & Buckelew. In this role, he will manage and design property and casualty insurance programs for larger, more complex accounts.

“Franz is an excellent addition to our team. His ability to bring strategic and tactical insurance and risk management solutions to our clients in a variety of industries will be a tremendous asset,” said Terry Tracy, Executive Vice President for Conner Strong & Buckelew. “By bringing Franz on board, we’re further positioned to provide our clients with best-in-class service from an expert who understands their industry.”

Prior to Conner Strong & Buckelew, Wagner was Vice President at The Graham Company where he managed many of the agency’s largest healthcare, construction and aviation accounts, among others. Prior to joining The Graham Company, he spent 5 years as Project Manager in the International Process Systems Group at Air Products and Chemicals. Previously, Wagner worked for the United States Navy in the Civil Engineer Corps for 5 years.

Wagner graduated from the United States Naval Academy with a BS in Mechanical Engineering and is a licensed professional engineer.

About Conner Strong & Buckelew

Conner Strong & Buckelew is a leading insurance, risk management and employee benefits brokerage and consulting firm. Through proprietary approaches, the firm offers customized programs designed to align with organizational goals and drive bottom-line growth.

Founded in 1959 with offices in New Jersey, Pennsylvania, Delaware and Florida, Conner Strong & Buckelew ranks among the largest insurance brokerages in the country. Each year, the company places approximately \$1 billion in premium volume and has a team of nearly 300 professionals, serving clients throughout the United States and abroad.

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