

NEW JERSEY'S TOP INSURANCE BROKERAGES

CONNER STRONG & BUCKELEW

As seen in *NJBIZ*

Ranked by 2023 gross written premium

2023 Rank	Firm Website Year Est.	Address	Senior Executive(s)	NJ Licensed Insurance Producers NJ Employees Lines Offered	2023 Gross Written Premium
1	Conner Strong & Buckelew connerstrong.com 1959	TRIAD1828 CENTRE 2 Cooper St. 18th Fl. Camden, NJ 08102	Michael Tiagwad Joseph Buckelew	234 452 Property and casualty, employee benefits, risk management, claims management, safety and risk control, forensic accounting, construction wrap-ups, private client services, captives, joint insurance funds, health insurance funds and surety bonds	\$2.71 billion
2	Arthur J. Gallagher Risk Management Services LLC www.ajg.com 1927	200 S. Jefferson Park Whippany, NJ 07981	Kristina L. Winterfeldt Jim Walker	970 809 N/A	\$1.6 billion
3	Brown & Brown Insurance www.bbrown.com 1939	56 Livingston Ave., Suite 230 Roseland ¹ , NJ 07068	Lou Della Penna Jr. Sean Gormley Rich Knudson	53 222 All lines	\$1.47 billion
4	World Insurance Associates LLC www.worldinsurance.com 2011	100 Wood Ave. S. Iselin, NJ 08830	Rich Eknoian Tom Fitzgerald Renae Flanders	305 536 All commercial, personal property and casualty plus, surety and bonding, employee benefits, financial and retirement services, and human capital management solutions	\$981 million
5	HUB International www.hubinternational.com 1952	180 River Road, 2nd Floor Summit, NJ 07901	Paul Collins	225 257 Property, casualty, risk management, employee benefits, life and health, personal insurance, retirement planning and private wealth	\$725 million
6	Triton Benefits & HR Solutions www.tritonhr.com 2008	1460 Route 9 N., Suite 304 Woodbridge, NJ 07095	Steve Rosenthal	40 140 Employee benefits, group health insurance group life, PEO, and payroll services	\$725 million
7	Otterstedt Insurance Agency Inc. www.otterstedt.com 1919	540 Sylvan Ave. Englewood Cliffs, NJ 07632	Robert J. Casazza	100 120 Property, casualty, personal lines, life and benefits	\$174.27 million
8	National Professional Planning Group Inc. www.nppg.com 1997	494 Sycamore Ave. Shrewsbury, NJ 07702	Michael M. Salerno Patrick Carragher Sam Christopher	7 65 Medical, dental, disability, life, accidental death and dismemberment, fixed annuities, HSAs, HRAs, FSA, temporary disability benefits, self-insured plans and voluntary employee benefits, pooled plan provider (PPP) services, pooled employer plans (PEPs), 3(16) fiduciary services, investment services, health and welfare plan documentation, multiple employer plans (MEPs), 401(k) administration/actuarial services and RFP services (health and welfare, payroll, HR and PEO)	\$80.26 million
9	T.C. Irons Insurance Agency www.tcirons.com 1872	230 High St. Burlington, NJ 08016	Timothy C. Irons Elizabeth Jodlbauer	14 41 General liability, property coverage, building coverage, workers' compensation, E&O, business auto, pollution, D&O, vacant buildings, personal auto, home, boat and recreational vehicles	\$70 million
10	Schechner Lifson Corp. www.slcinsure.com 1903	4 Chatham Road Summit, NJ 07901	Michael Schechner Marc Rosenkrantz	8 40 Property casualty, life and benefits	\$9.12 million
11	Julius A. Rose Inc. www.jaragency.com 1902	194 Broadway Bayonne, NJ 07002	Jason Sigman Barbara Sigman Bruce Sigman	6 9 Personal policies include homeowners, auto, motorcycle, ATV, condo-owners, renters, jewelry, umbrella, life, investment properties, secondary homes and inland marine policies; for business purposes, offers a complete line of commercial policies including business-owners and commercial packages, general liability, commercial property, business auto, workers compensation, umbrella, and performance, probate, administration and other bonds	\$2 million

List ranked by 2023 gross written premium. There is no charge to be included in NJBIZ lists. We assume that information provided by representatives is accurate and truthful. We are not responsible for the omission of organizations that do not respond to our requests for information. Information received after press deadline cannot be included. If you wish to be included in future lists visit njbiz.com/data-center/ and click on "Add My Business" or email lists@njbiz.com. The list, or any parts of them, cannot be reproduced without written permission from NJBIZ. For more information on NJBIZ, please visit www.njbiz.com. Source: The companies.

¹ Other offices in Lambertville, Mount Laurel, Shrewsbury, Marmore and Egg Harbor Township

NA Not Available. NR: Not Ranked.

1-877-861-3220 | connerstrong.com